



John Chad Sabo

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OVERVIEW

Innovative and results-driven educational leader with over 20 years of experience. Successful track record of enhancing the academic process to creatively inspire learners. Adept at integrating technology and curriculum to lead teams. Skilled, motivating, communicator and relationship builder with a diverse background in education.

CORE COMPETENCIES

Leadership, Instruction, Technology, Curriculum Design, Consulting, Coaching, Data Analytics, Research, Strategic Partnerships, Relationship Building, Communications, Decision Making, Customer Service, Motivation

EDUCATION

The George Washington University | Washington D.C.

Masters of Arts

Educational Technology Leadership, 2019

Jere Trout Award in EdTech Leadership, 2019

SALUTE Veterans National Honor Society

Golden Key International Honour Society

Bowling Green State University | Bowling Green, OH

Bachelor of Science in Elementary Education, 1996

MILITARY

U.S. Navy | Global 1989-1996

Petty Officer Second Class

- Enlisted and attained a non-commissioned officer rank, responsible for leading other sailors
- Achieved top academic honors for outstanding performance in Radioman "A" School
- Held Top Secret security clearance
- Served as a Radioman aboard the USS Missouri and USS Francis Hammond
- Maintained and operated a vast network of digital military communication systems
- Qualified as a Communications Watch Officer, responsible for the operation of all communication systems
- Honorably discharged Persian Gulf War veteran

LEADERSHIP IN EDUCATIONAL SALES

Edmentum | Minneapolis, Minnesota 2017-Present
Territory Manager

- Leading the Northern Ohio territory, responsible for developing customer relationships
- Promoting K-12 digital portfolio solutions, including service and technical support
- Collaborating with Leadership, Business Development Manager and Account Representatives and Implementation Consultants
- Delivering consultative, strategic product and solution presentations to school leaders

Pearson | New York, NY 2015-2016
ELL/Intervention Account Executive

Imagine Learning | Provo, UT 2009-2010
Area Sales Manager

Scholastic | New York, NY 2007-2009
Account Executive

Houghton Mifflin | Boston, MA 2006-2007
Account Executive

Pearson Digital Learning | Scottsdale, AZ 2000-2001
Curriculum Account Executive

LEADERSHIP IN PROFESSIONAL DEVELOPMENT

Pearson | New York, NY 2010-2015

Education Specialist

- Designed and delivered creative, engaging learning seminars, to multiple audiences, from school administrators to teachers
- Served as a lead national education specialist for the iLit reading intervention solution
- Skilled coach capable of enhancing the learning process and motivating teams to excel
- Adept at analyzing big data to understand and predict learning outcomes
- Mentored new education specialists by assisting with their professional learning growth

Pearson Digital Learning | Scottsdale, AZ 2001-2006
Curriculum Account Executive

LEADERSHIP IN TEACHING

Walt Disney World Company | Lake Buena Vista, FL 1999-2000
Learning Coordinator

- Promoted Disney University's Centers of Excellence learning programs
- Supported the professional development needs of cast members at the Walt Disney World Resort
- Provided career guidance and recommended learning programs
- Delivered individualized consultative sessions on digital technology solutions

Osceola County Schools | Kissimmee, FL 1999-2000
Grade 5 Teacher

Washington Local School District | Toledo, OH 1997-1999
Grade 6 Teacher

Middletown City School District | Middletown, OH 1996-1997
Computer Lab Instructor & Technology Consultant

- Designed and configured Title I computer lab for Jefferson Elementary School
- Delivered digital math and reading intervention lessons to students in grades K-6
- Facilitated professional development seminars to district staff and administrators on technology solutions
- Assisted in the development and execution of the district technology plan